

**UNIVERSITY OF CALIFORNIA, DAVIS**  
**ARMAN REZAEAE**

**OFFICE ADDRESS, EMAIL, AND TELEPHONE:**

1149 Social Science and Humanities  
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**ACADEMIC POSITIONS:**

2016-present: Assistant Professor, University of California, Davis

**AFFILIATIONS:**

2023-present: Affiliate, UC Institute on Global Conflict and Cooperation (IGCC)

2018-present: Affiliate, Center for Effective Global Action (CEGA)

2018-present: Affiliate, UC Davis Data Science Initiative

2018-present: Associate Fellow, Institute of Development & Economic Alternatives (IDEAS), Pakistan

**EDUCATION:**

PhD in economics, University of California, San Diego, 2016. Thesis: "Improving governance in fragile states through transparency: evidence from field and natural experiments"

Master in Public Policy, John F. Kennedy School of Government, Harvard University, 2009. Thesis: "Developing a New Merit-Based Scholarship Program: Understanding Student Incentives in Order to Target Post-Enrollment Outcomes for Community College Students"

Bachelor of Arts, University of California, Berkeley, with honors, 2007. Major: Rhetoric. Thesis: "The Language Surrounding Propositions 209 & 54 in California"

**PUBLICATIONS (PEER-REVIEWED):**

Michael Callen, Saad Gulzar, Syed Ali Hasanain, Yasir Khan, and Arman Rezaee (Forthcoming). ["The Political Economy of Public Sector Absence: Experimental Evidence from Pakistan."](#) *Journal of Public Economics*.

Syed Ali Hasanain, Yasir Khan, and Arman Rezaee (Forthcoming). ["No bulls: Asymmetric information in the market for artificial insemination in Pakistan."](#) *Journal of Development Economics*.

Agha Ali Raza, Mustafa Naseem, Namooos Hayat Qasmi, Shan Randhawa, Fizzah Malik, Behzad Taimur, Sacha St-Onge Ahmad, Sarojini Hirshleifer, Arman Rezaee, Aditya Vashistha (2022). ["Fostering Engagement of Underserved Communities with Credible Health Information on Social Media."](#) *The Web Conference (WWW 2022)*.

Michael Callen, Saad Gulzar, Ali Hasnain, Yasir Khan, and Arman Rezaee (2020). ["Data and Policy Decisions: Experimental Evidencednce from Pakistan."](#) *Journal of Development Economics*.

Michael Callen, Saad Gulzar, Arman Rezaee (2020). ["Can Political Alignment be Costly?"](#) *Journal of Politics*, 82(2), pp. 612-626.

Niall Keleher, Mary Claire Barela, Joshua Blumenstock, Cedric Festin, Matthew Podolsky, Arman Rezaee, Erin Troland, Kurtis Heimerl (2020). ["Connecting Isolated Communities: Quantitative Evidence on the Adoption of Community Cellular Networks in the Philippines."](#) *Proceedings of the Eleventh International Conference on Information and Communication Technologies and Development*.

Eli Berman, Michael Callen, Clark Gibson, James D. Long, Arman Rezaee (2019). ["Election Fairness and Government Legitimacy in Afghanistan."](#) *Journal of Economic Behavior & Organization*.

**PUBLICATIONS (BOOKS & BOOK CHAPTERS):**

Madon T., Anderson R.J., Casaburi L., Lee K., Rezaee A., Gadgil A.J. (Eds.) (Forthcoming). ["An Introduction to Development Engineering."](#) *Springer*.

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### ARMAN REZAEI

Eskici, B., Long, J., Nair, A., Rezaei, A. (Forthcoming). "[Digital Governance](#)". In An Introduction to Development Engineering. *Springer*.

#### **WORKING PAPERS:**

["Choosing ungoverned space: Pakistan's Frontier Crimes Regulation,"](#) with Jacob Shapiro, Michael Callen, Saad Gulzar, and Yasir Khan. Revise and resubmit, *Economica*.

["Forecasts: Consumption, Production, and Behavioral Responses,"](#) with Husnain Fateh, Matthew Gibson, Fatiq Nadeem, and Sanval Nasim. *IZA Discussion Paper No. 15831*.

["Personalities and Public Sector Performance: Experimental Evidence from Pakistan,"](#) with Michael Callen, Saad Gulzar, Ali Hasanain, and Yasir Khan. *NBER Working Paper 21180*.

["The spread of \(mis\)information: A social media experiment in Pakistan,"](#) with Sarojini Hirshleifer, Mustafa Naseem, and Agha Ali Raza. *CEGA Working Paper 213*.

#### **RESEARCH IN PROGRESS:**

"Belief formation, signal quality, and information sources: Experimental evidence on air quality from Pakistan," with Matthew Gibson, Sanval Nasim, and Shotaro Nakamura. *Funding from the International Growth Centre*.

"Beyond Data Collection: Bringing actionable insights to immunisation supervisors," with Mustafa Naseem. *Funding from the Bill & Melinda Gates Foundation*.

"Employer beliefs, employee training, and labor market outcomes: A field experiment with small firms in Uganda," with Andy Brownback, Sarojini Hirshleifer, and Benjamin Kachero. *Funding from CEGA/EASST, J-Pal Post Primary Education, PEDL (Exploratory), and PEDL (Major Research Grant)*.

"Impact evaluation of Super Abbu: a speech based MNCH platform in Pakistan," with Sarjini Hirshleifer, Mustafa Naseem, and Agha Ali Raza. *Funding from the US National Institutes of Health*.

"The Impact of Mobile Phones: Experimental Evidence from the Random Assignment of New Cell Towers" with Joshua Blumenstock, Niall Keleher, and Erin Troland. *Funding from the Development Impact Lab, the Gates Foundation, and USAID*.

#### **HONORS AND GRANTS:**

2021: Research Grant, International Growth Center (Co-PI)

2019: Grant Challenges Exploration Grant, Bill & Melinda Gates Foundation (Co-PI)

2018: Research Grant, International Growth Center (Co-PI)

2018: Grant Challenges Exploration Grant, Bill & Melinda Gates Foundation (Co-PI)

2018: Exploratory/Developmental Research Grant Award (R21), National Institute of Health (Lead-PI)

2018: Major Research Grant, Policy Design and Evaluation Lab (PDEL) (Lead-PI)

2017: Exploratory Research Grant, Abdul Latif Jameel Poverty Action Lab Post-Primary Education Initiative (Co-PI)

2017: Research Grant, US Agency for International Development Nethope (Co-PI)

2016: Junior Faculty Research Grant, UC Davis Institute for Social Sciences (PI)

2016: Research Grant, Bill & Melinda Gates Foundation Financial Inclusion Initiative (Co-PI)

2015: Best Poster Award, Northeast Universities Development Consortium Conference

2015: Research Grant, Policy Design and Evaluation Lab (PDEL), UC San Diego (Co-PI)

2015: Exploratory Grant, Private Enterprise Development for Low-Income Countries (PEDL) (Co-PI)

2015: 2015-16 Herb York Global Security Fellowship, UC Institute on Global Conflict and Cooperation

2015: Clive Granger Research Fellowship, UC San Diego

2015: Research Grant, East Africa Social Science Translation (EASST) Secretariat acting on behalf of the Center for Effective Global Action (CEGA) (Co-PI)

2015: Travel Grant, J-PAL Governance Initiative

2014: Graduate Student Association Travel Grant, UC San Diego

2014: Exploratory Grant, Private Enterprise Development for Low-Income Countries (PEDL) (Co-PI)

2014: Adoption Grant, Agricultural Technology and Adoption Initiative (ATAI) (Co-PI)

2013: Pilot Grant, Agricultural Technology and Adoption Initiative (ATAI) (Co-PI)

2013: Department Travel Award, UC San Diego

## **UNIVERSITY OF CALIFORNIA, DAVIS**

### **ARMAN REZAAE**

2013: Visiting Graduate Researcher, Center for Effective Global Action (CEGA), UC Berkeley  
2012: Summer Graduate Research Fellowship, UC San Diego  
2011: Summer Graduate Research Fellowship, UC San Diego  
2010: Tuition Scholarship, UC San Diego  
2008: Calhoun Summer Fellowship, John F. Kennedy School of Government  
2007-2009: Public Policy and International Affairs (PPIA) Fellowship, John F. Kennedy School of Government  
2007: Phi Beta Kappa, UC Berkeley

### **TEACHING:**

2017-Present: Economic Development in Weak States (graduate and undergraduate) and Intermediate Microeconomics, UC Davis  
2010-2011: TA, Intermediate Microeconomics, the Economics of Immigration, UC San Diego  
2008-2009: TA, Economics Analysis of Public Policy, Markets and Market Failures advanced section, John F. Kennedy School of Government

### **CONFERENCE & SEMINAR PRESENTATIONS:**

2022: University of Arkansas, departmental seminar, MeasureDev  
2021: Federal Communications Commission Research Seminar  
2020: University of California, Berkeley, departmental seminar, Pacific Conference for Development Economics (PacDev), Northeast Universities Development Consortium Conference (NEUDC), NIH mHealth Program Network Meeting  
2019: World Bank GovTech Conference, University of California, Irvine, departmental seminar, University of Southern California development seminar  
2018: Quality of Governance Conference at Stanford University, Agricultural & Applied Economics Association (AAEA) annual meeting, Stanford Institute for Theoretical Economics (SITE)  
2017: USC Sol Price School of Public Policy, Center for Effective Global Action (CEGA) Evidence to Action event, The Conference on Digital Experimentation at MIT (CODE@MIT)  
2016: Development Impact Lab Research Scientists Meeting, Workshop 'Prosocial Motivation at Work', Erasmus School of Economics  
2015: Pacific Conference for Development Economics (PacDev), Empirical Studies of Conflict (ESOC) Annual Meeting, Summer School in Development Economics (SSDEV), Barcelona Graduate School of Economics (GSE) Summer Forum Political Institutions workshop, Berkeley Center for Economics and Politics (BCEP) 2015 Conference (poster), 2015 North-American Economic Science Association Conference, Northeast Universities Development Consortium Conference (NEUDC) (poster)  
2014: Pacific Conference for Development Economics (PacDev), Empirical Studies of Conflict (ESOC) Annual Meeting, International Growth Center (IGC) Political Economy Meeting, Lahore Economic Development Research Seminars (LEDRS), The Conference on Digital Experimentation at MIT (CODE@MIT), Northeast Universities Development Consortium Conference (NEUDC), Symposium on Economic Experiments in Developing Countries (SEEDEC)  
2013: Northeast Universities Development Consortium Conference (NEUDC)

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